

A horizontal banner with a purple-to-blue gradient background. The word 'ELAG' is written in large, white, sans-serif capital letters on the left side. To the right of 'ELAG', the text 'Custom Systems Overnight' is written in a smaller, white, sans-serif font.

ELAG

Custom Systems Overnight

www.elaginc.com

Affordable Enterprise Business Software

Problems

Custom applications cost too much

They take too long to create

They disrupt work when they are implemented

I have to buy new workstations

The learning curve for a new system makes everyone unproductive for too long

Any curve ball thrown breaks the system

Software ergonomics makes using applications painful and slow

We can only display one item at a time

As the business changes, the application is slow to follow

It seems we must adapt to the software's notion of Workflow, not vice-versa

We are afterthoughts to our software vendor now the sale is made

Solutions

ELAG systems are affordable

2-8 weeks in most cases

1-2 hours of initial installation, seamless thereafter

ELAG runs on everything from Windows 98 to Windows 7. No replacements

Most systems require a morning of training or less

ELAG CMS has never gone down since its inception in March 2004

Clicking one button can trigger a series of actions. We have thought hard about this.

ELAG systems display tens of thousands of items, and can run many instances of a screen

ELAG clients request and receive 100+ changes per year, usually within 48 hours of a request

ELAG systems are tailored to the client's process and terminology

ELAG has continued its responsive maintenance program since the company's founding in 1999

Software with a Difference: Responsive, Reliable

ELAG applications can:

Run as Windows Applications on
An Intranet or Extranet

Run as Windows Applications from
a secure Citrix Metaframe™ Server

Run as HTML pages

Have extremely thin clients (all
business logic resides in the database)

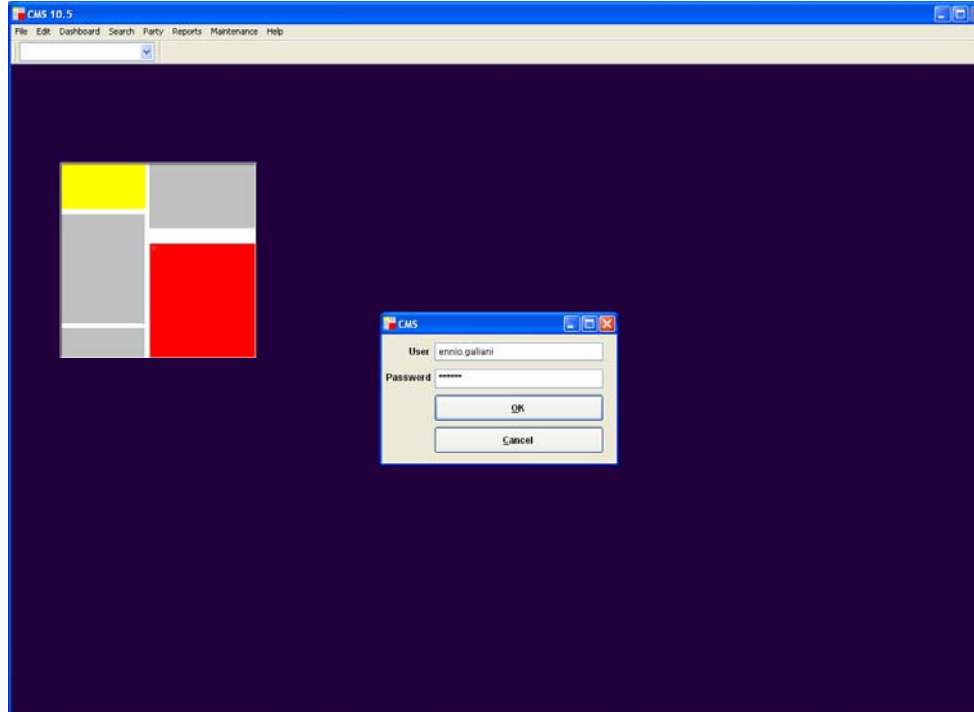
Deploy to thousands of users in minutes

Modify business logic while you work
(no downtime)

Be updated the same day
as the request in many cases

Automatically check for new versions
when they start

Be built from the ground up in 2-8 weeks
from the customer's initial commitment



Email, fax or print documents at will (and log the results)

Interface seamlessly with Microsoft Outlook, Word and Excel

Be multi-lingual

Run up to 999 copies of each screen
simultaneously (for repeated interruptions
at work)

Retrieve 10,000-50,000 rows of data
in seconds regardless of traffic

Fit several hundred reports into a
single dynamic reporting screen

Export data to most formats from
every screen

Read, store and display 50 file formats
as part of document management

Preview 20,000+ documents in seconds
before a print job (no wasting time or paper)

Lock edited records automatically

Have three distinct security models to
cherry pick your custom solution from

Have a separate security model for exports
(so no-one runs away with customers)

Save each user at least an hour a day

And have a very short learning curve...

Claims Management System, Dashboard

75% of rote system tasks are available in this single space

Sorts by any combination of columns, ascending or descending. In this case, "Price" (marked in blue for descending)

Master list columns can be modified by ELAG without any users exiting this screen

7 Tabs of data based on highlighted row

Makes the complex simple

Font and Size selector

12,000 Rows in 5 seconds or less!

Send data set to others in one stroke

Exports to many formats. The Export button has a separate security structure, so users who are allowed to manipulate your data don't run away with customer lists

Dynamic Views change the columns in the list according to workgroup needs

Word Docs generated on-the-fly based on the highlighted row, and sent to selected contact

Custom buttons can perform any action desired, and the actions they perform are modifiable while the user remains on-screen and continues to use the system

As you click on any row in the master list above, all 7 tabs and the contact manager refresh with data related to that claim

Mini Contact Manager on-screen

Claims Management System, Alternate Dashboard

Some users were adamant that their need to see contact lists and claim or call information simultaneously trumped the undesirable 'cramping' effect of the original dashboard

For those users who preferred legibility, a functionally equivalent dashboard was created, one which put contact information in a tab, thereby allowing the collection of tabs to stretch across the entire screen

ELAG uses this illustration to stress that there CAN be two solutions to a problem, and that the solutions arrived at remain affordable and easy to implement

This version of the dashboard was created in **one day**.

Central Claims Viewer / Editor Form 001

CMS Case [Add] [Edit] [Save] [Cancel] [Delete] [Last Search] [GO!] 17 of 209 [Export...]

Case [] Disp [] Resp [] Cred "chase";jpmorg";bear Last [] First [] Phone []

Casename	Incase	Creditor	Amount	Bidamt	Price	Disp	Lastresp	Lastcall	Lastletter	Lastcaller
Metals USA, Inc.	Metals USA Plates	Procarsa Tube & Pipe c/o Chas	60,516.84	22.5	13,616.29	Call	<None>	<None>	<None>	<None>
Metals USA, Inc.	Metals USA Special	Chase Brass & Copper Co., Inc	183,456.46	22.5	41,277.70	Call	<None>	2002/04/29	<None>	<None>
Metals USA, Inc.	Metals USA Plates	Procarsa Tube & Pipe c/o Chas	60,516.84	22.5	13,616.29	Call	<None>	<None>	<None>	<None>
Empire Funding Corp.	<None>	Chase Credit Research	48,709.97	12.0	5,845.20	Call	<None>	2002/11/22	<None>	<None>
Barnett Marine, Inc.	<None>	Purchase Power-Pitney Bowes	2,504.89	50.0	1,252.45	Call	<None>	2003/07/28	<None>	<None>
Armstrong World Industries, Inc	<None>	BEARINGS & DRIVES INC /PA	2,254.76	50.0	1,127.38	Call	MSG-Left Msg	2006/03/03	2006/02/28	Greg Thorr
Armstrong World Industries, Inc	<None>	BEARINGS AND DRIVES INC	136,373.64	45.0	61,368.14	Analyst	SOL-sold already	2003/07/17	2006/02/28	<None>
Brill Media Company, LLC.	288	Purchase Power	1,693.89	40.0	677.56	Call	<None>	2003/06/19	<None>	<None>
Brill Media Company, LLC.	311	Purchase Power	14,108.21	40.0	5,643.28	Call	<None>	2003/06/24	<None>	<None>
Creditrust Corporation	<None>	Chase Manhattan	4,190.00	36.0	1,508.40	Call	<None>	<None>	<None>	<None>
Crown Books Corp.	<None>	Northchase Shopping Center, In	16,163.00	1.0	161.63	Call	<None>	<None>	<None>	<None>
GC Companies, Inc. et al.	<None>	Chase Manhattan Bank	73,947.05	20.0	14,789.41	Call	<None>	<None>	<None>	<None>
GC Companies, Inc. et al.	<None>	Chase Manhattan Bank	40,830.76	20.0	8,166.15	Call	<None>	<None>	<None>	<None>
HPG International, Inc.	<None>	Bearings & Drives Unlimited	78,302.45	5.0	3,915.12	Call	<None>	2003/07/02	<None>	<None>
MeritEnergyMaster	<None>	Bear Well Servicing Ltd	802,951.92	20.0	160,590.38	Call	<None>	2000/06/26	<None>	<None>
NorthWestern Corporation	<None>	Purchase Power	2,386.96	65.0	1,551.52	Call	NCL - No Claim or	2004/03/18	<None>	Sveřana L

Claim Info | Contacts | Call Log | Mailings | Payments | Competitors | Process | **CMS Case**

Debtor: NorthWestern Corporation

Court: District of Delaware

Analyst: mgold

Bid: <None> **Stub**: <None>

Est Profit: \$ 32,466.09 **Filed**: 10/03/2003 12:00:00 P

ROR%: 1.0 **P.L**: \$ 32,935.03

Total: \$ 50,780.29 **Cost**: \$ 0.6100

Case: 03-12872 **Bght**: \$ 83,246.39

Bidamt	Competitor	Bidno	Created	Clnt	Claimdis	Amt	Price
.0	Fair Harbor Capi	2	2004/12/01	195	Call	3,857,469.20	2,507,354.87
.0	Conbarian Funds	1	2004/12/01	22	Final Di	83,246.39	50,780.30
.0	Fair Harbor	1	2004/06/11	64	Sent Fax	945,239.06	614,405.36
.0	Long Acre	1	2004/07/07	38	Analyst	706,642.69	444,054.22
.0	Sierra Nevada	1	2004/07/07				

Competition Notes: <None>

Case Notes: ROR: 5.31%

NorthWestern Corpora, <None>, Purchase Power, 2,386.96

Customized for every preference

Claims Management System, Restricted Dashboard

Interns are assigned the calls they make by analysts, and should not be privy to aggregate data, reporting or workflow. The simplest and most secure way to achieve this in a ELAG application is to remove everything a given group should not access and deploy an entire screen. This way, unless the intern in question is sitting at an analyst's desk (or has an analyst's external web access password), it is impossible to display the restricted data.

Caller Window Form 001

Call Log Std **Caller** Add Edit Save Cancel Delete GO! 1 of 4351 Export...

Case	Disp	Cred	Last	First	Phone
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc.	Port Authority of NY & NJ	145,500.43	55.0	80,025.24
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc.	WORLDWIDE FLIGHT SERV	141,755.54	55.0	77,965.55
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc.	LAGUARDIA MARRIOTT CO	148,822.33	50.0	74,411.17
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc.	BAE SYSTEMS CONTROLS	145,312.00	50.0	72,656.00
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc.	HOLIDAY INN ON THE BAY	145,129.32	50.0	72,564.66
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc.	CITY OF PORTLAND	143,817.12	50.0	71,908.56
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc.	SKYTEL COMMUNICATION	143,617.26	50.0	71,808.63
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc.	COUNTY OF RANKIN	143,318.68	50.0	71,659.34
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc.	TW Metals, Inc.	143,010.92	50.0	71,605.46
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc.	KON Office Solutions	142,191.00	50.0	71,095.50
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc.	SIERRA AVIATION GROUP	141,888.44	50.0	70,944.22
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc.	MAINTech CORPORATION	141,592.45	50.0	70,796.23
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc.	PRATT AND WHITNEY PSD	141,036.24	50.0	70,518.12
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc.	Indianapolis Airport Authority	140,557.28	50.0	70,278.64
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc.	WAYNE COUNTY AIRPORT	138,798.40	50.0	69,399.20
Delta Air Lines, Inc., et al.,	Delta Air Lines, Inc.	BERNALILLO COUNTY TR	137,819.67	50.0	68,909.84

Calldate	Contact	Phone	Bidamt	Callername	Response
2007/02/08 10:09	Newman, Jordan	(212) 435-3443	55.0	Manuel Pe	WCB - Y
2006/11/21 10:17	Newman, Jordan	(212) 435-3443	40.0	Alex Orteg	NIL - Ni
2006/11/20 15:41	Selcove, Jay	(212) 435-3443	40.0	Michael Sin	MSG-L

Contact	Phone	Fax	Pri	Notes
Jordan Newman	(212) 435-3443	(212) 435-3584	Yes	<None>
Jay Selcove	(212) 435-3443	<None>	No	
William Decota	212-435-3704	<None>	No	
Accounts Receivable/Controller	<None>	<None>	No	

Act	Casename	Amount	Bidamt	Disp	Creditoraka
N	Aerovias Nacionales D	37,999	10	Sent F	Port Authority of NY (RENTS)
N	ATLAS WORLDWIDE	10,000	40	Call	Port Authority of NY & NJ, The
N	ATLAS WORLDWIDE	507,173	40	Call	The Port Authority of NY & NJ
N	ATLAS WORLDWIDE	30,138	25	Call	

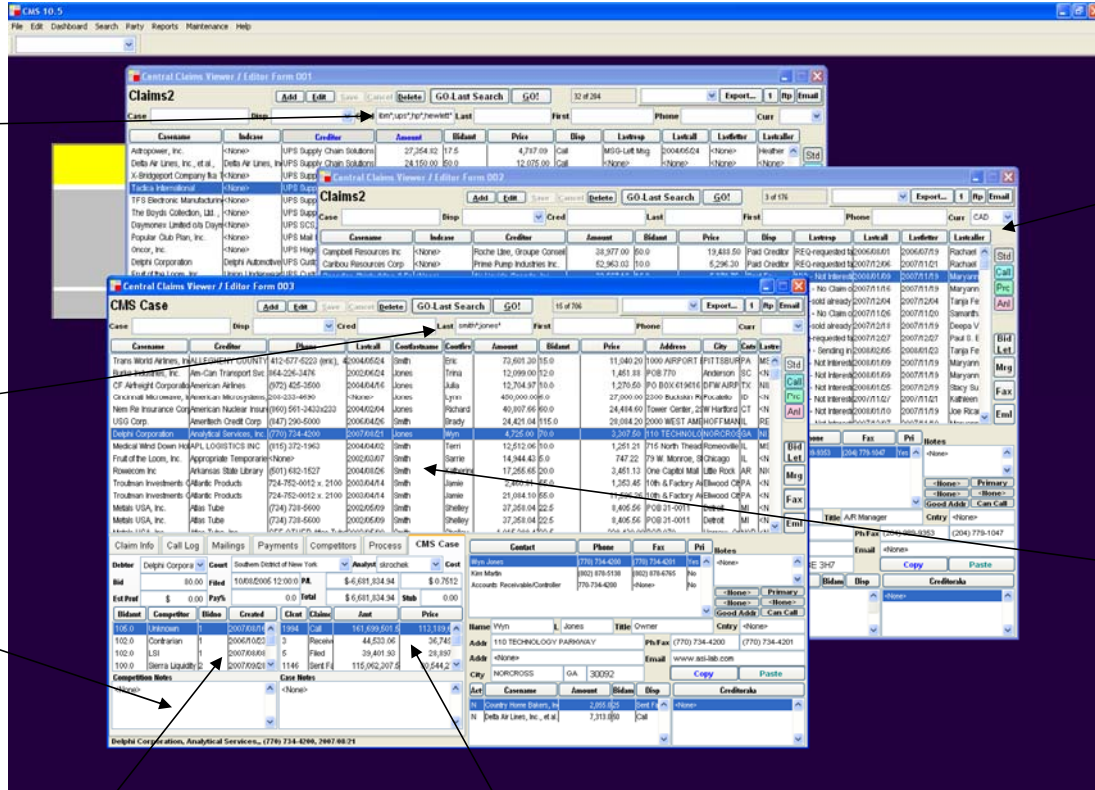
Only 1 view is available, for the sake of simplicity

Call Log, also available on other dashboards

Tailored to your workflow

Using Multiple Screens

When that important call interrupts your work, and then someone walks into your office and asks for something



A number of creditors in screen 001 (ibm*;ups*;hp*;hewlett*)

Canadian Dollar claims in screen 002

Contacts named "Smith" and "Jones" in screen 003

The 'Case' tab aggregates data over an entire case (collection of claims)

Note the 'Caller' View is selected. Displayed columns (fields) are different than on the dashboards behind this

Competitive bids for the entire case

Claim dispositions (workflow) for the entire case

Multitasks so you don't have to

Document Management – External Document Attachment

Grant Request Workflow Form 001

Grant Docs: All | Pend | Apprv | Decln | Archv | Calibri | CG | Arial | Times | Lucida | FSize: 9 | Add | Edit | Save | Cancel | Delete | GO! | X | 29 of 70 | Export... | 1

Title: Abstract | Contact: j*,k*,l*,m* | Grant Type: Disposition | Amount (000): 0 | 0 | Granted

Recipient: Stage of Discovery | Search Date: Range: // | Notes: Docs: Grant Id:

Our_referenc	Title	Recipient	Piname	Requested	Granted	Granttype	Recd	Grantclass
2443	Investigating the role of IKK alpha in	California Institute of Technolog	Khosnhan Ali	100000	<None>	<None>	2009/03/17	Regular Research Grant
2534	Pharmacological Treatment of Rett's	Children's Hospital Boston	Khawaja Omar	0	200000	Academic	<None>	<None>
2457	Transcriptional Dys-Regulation in R	University of Massachusetts Me	Kilpatrick Daniel	95000	<None>	<None>	2009/03/17	Regular Research Grant
2284	Characterization of novel proteins in	University Of Insurbria	Kilstrup-Nielsen Charlotte	80000	80000	<None>	<None>	<None>
2291	Functional characterization of CDKL5	University Of Insurbria	Kilstrup-Nielsen Charlotte	100000	100000	<None>	<None>	<None>
2525	Positional cloning of a new autosome	Medical College of Georgia	Kim Hyung-Goo	110000	0	Academic	2009/03/17	Post-Doctoral Fellowship
2214	Serotonin in the Rett Medulla	Havard Medical School	Kinney Hannah	50000	50000	<None>	<None>	<None>
2165	Molecular Controls Over Differentiat	Children's Hospital Boston, Harv	Kishi Noriyuki	110000	110000	<None>	<None>	<None>
2223	Investigation of mitochondrial defe	University of Edinburgh	Kriaucionis Skirmantas	100000	100000	<None>	<None>	<None>
2495	Alterations in GABA inhibitory circui	Cold Spring Harbor Laboratory	Krishnan Keerthi	100000	<None>	<None>	2009/03/17	Post-Doctoral Fellowship
2168	Gene Expression of Glutamate Rece	University Of Texas San Antonio	Kumari Meena	134877	134877	<None>	<None>	<None>
2194	HDAC activation in RTT	University of Massachusetts	Laforet Genevieve	100000	100000	<None>	<None>	<None>

Basic Info | Notes & Forms | Contact Tab in Grant | Activities | Schedule Manager | **Doc List** | Payments

Docfilename	Classified	Docformat
KHWAJA_CRG_APP_08.PDF	2009/04/06	Adobe Acrobat
PROVISIONAL NOTIFICATION OF AWARD.PD	2009/04/06	Adobe Acrobat
RTT_PHS_MANUSCRIPT.PDF	2009/04/06	Adobe Acrobat
KHWAJA_APPLICATION_CRITIQUES.PDF	2009/04/06	Adobe Acrobat
IGF1 CLINICAL TRIAL REVIEW - FINAL RECOM	2009/04/06	Adobe Acrobat
CLINICAL RESEARCH PROPOSAL REVIEW FOR	2009/04/06	MS Word
CLINICAL RESEARCH PROPOSAL REVIEW FOR	2009/04/06	MS Word
CLINICAL RESEARCH PROPOSAL REVIEW FOR	2009/04/06	MS Word
FEB 09 TO TH.PDF	2009/04/06	Adobe Acrobat

File: KHWAJA_APPLICATION_CRITIQUES.PDF | 04/06/2009 | Format: ACR - Adobe Acrobat

By: Jim.Keller | From: C:\USERS\ANTHONY HORTON\DESKTOP\JFK2008\

Desc: <None>

IN | OUT | Manual | Form | Other

Find: 1 / 18 | 68.2%

1) Significance and importance of overall scientific aims _____ 2
 2) Relevance of project to the cause, cure or treatment of RTT and its complications _____ 1
 3) Strength of hypothesis _____ 2
 4) Feasibility of specific aims _____ 1
 5) Strength of research design and methodology and safety _____ 3
 6) Qualifications and feasibility of investigative team, resources, and environment _____ 2
 7) Appropriateness of budget _____ 3
 8) Overall Score (provide an overall assessment score for the proposal NOT an average of scores) _____ 2-3

On the following pages, please provide a **DETAILED** critique of the clinical research proposal (e.g., relevance to RTT, feasibility of the approach, strength and weakness of the research design/methodology, safety concerns budget and personnel).

Any number of Docs in any almost any format attached to the same data item

Stored Centrally but keeps of record of origin

Previews Document using the native App (in this case Acrobat)

Document Management – Document Generation

The screenshot shows the 'Grant Request Workflow Form 001' application. At the top, there's a menu bar with options like 'All', 'Pend', 'Apprv', 'Decln', 'Archv', 'Calibri', 'CG', 'Arial', 'Times', 'Lucida'. Below the menu is a toolbar with 'Add', 'Edit', 'Save', 'Cancel', 'Delete', 'GO!', 'X', and 'Export...'. The main area is divided into several sections:

- Search Area:** Fields for 'Title', 'Recipient', 'Stage of Discovery', 'Search Date', 'Range', 'Notes', 'Docs', and 'Grant Id'.
- Data Table:** A table with columns: 'Our_referece', 'Piname', 'Title', 'Recipient', 'Requested', 'Granted', 'Granttype', 'Loirecd', and 'Grantclass'. It lists various grant entries with their details.
- Navigation Tabs:** 'Basic Info', 'Notes & Forms', 'Contact Tab in Grant', 'Activities', 'Schedule Manager', 'Doc List', and 'Payments'.
- Notes & Forms Tab:**
 - 'Enter Free Text Here' area with a text input and 'Add To Notes' button.
 - 'Forms - Fixed Templates' section with buttons for 'LOI Receipt Email', 'Progress Reports Due', 'Approval Email', 'Decline Email', 'Grant Approval Word Doc', 'Grant Decline Word Doc', 'Grant Request Cover', 'App Invite Email', and 'Generic Email'.
 - 'Forms - User-Created' section with 'Form' and 'Activity' dropdowns and a 'Run, File in Doc List, Generate Activity' button.
- Stock Note:** A dropdown menu at the bottom left with options like 'Agreed to join SAB', 'Agreed to join SRB', 'Call Contact Back', 'Need More Info', 'Pending Approval', 'Please Call Back', and 'Please Respond to Review Request'.

Stock notes save typing

Canned Letters and Emails are generated for the item(s). These will automatically appear in the Doc List tab (explained on previous page), and an activities record logging the fact.

Create Mail-Merge Letters and generate them on fly, along with an activity.

Document Management – Organization and Tracking, Groupware

The screenshot displays the SeePlan Beta 1.0 software interface. At the top, the 'SeePlanSystems' logo is visible. Below it, a 'Document Management & Preview: Blueprint & Memo Playspace Form 001' window is open. This window contains a 'Preview' section with various filters and a table of documents. A 'Redline Tools' toolbar is overlaid on the preview area, and a 'Redline Drawing Properties' dialog is also visible. The main preview area shows a detailed architectural drawing with a large red 'APPROVED' stamp.

Custom Branding (points to the SeePlanSystems logo)

Name your query parameters. Here are 15 (points to the filter fields in the Document Management window)

Double-clicking a row will display the document in its own, full-size window (points to a row in the document table)

AutoCAD file being redlined while in the preview tab. These are stored separately by user. Redlining is the act of drawing or writing on a document without affecting the original electronic file. (points to the Redline Tools toolbar)

Audit Trail as you work, either modifying, distributing, or annotating a source document (points to the 'Worklog' button at the bottom of the preview window)

Distribute to individuals or groups (points to the 'Move Link Send' button at the bottom of the preview window)

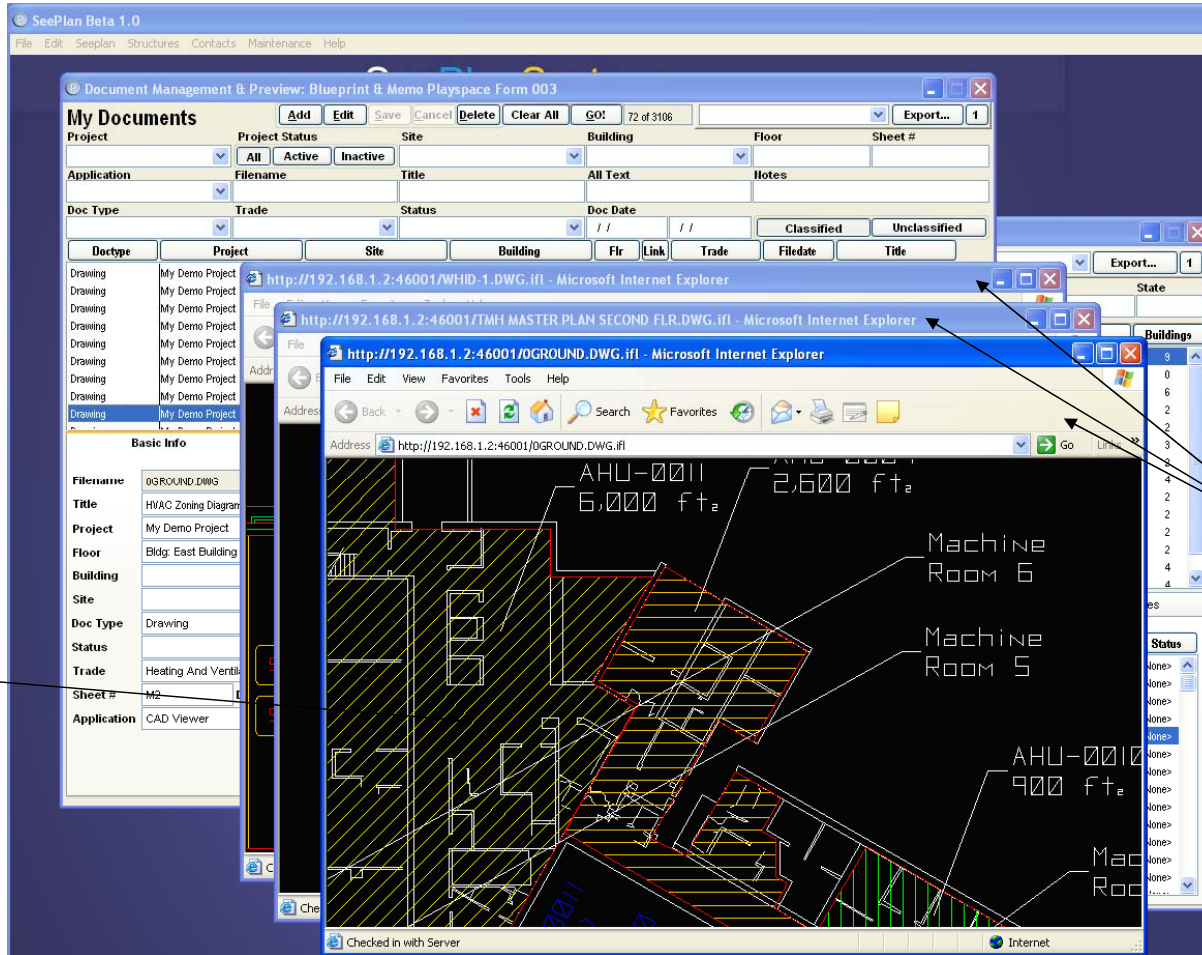
Drop stamps and symbols on documents (points to the 'APPROVED' stamp on the drawing)

50 file formats can be viewed in this space, including AutoCAD 3D (DWF), Quicktime movies, Jpegs, MS Office Documents, PDFs, etc. (points to the main preview area)

Zooming in will display any portion of the blueprint in detail (points to a zoomed-in section of the architectural drawing)

Zooming in will display any portion of the blueprint in detail

Document Management – Full Screen Views with Zoom

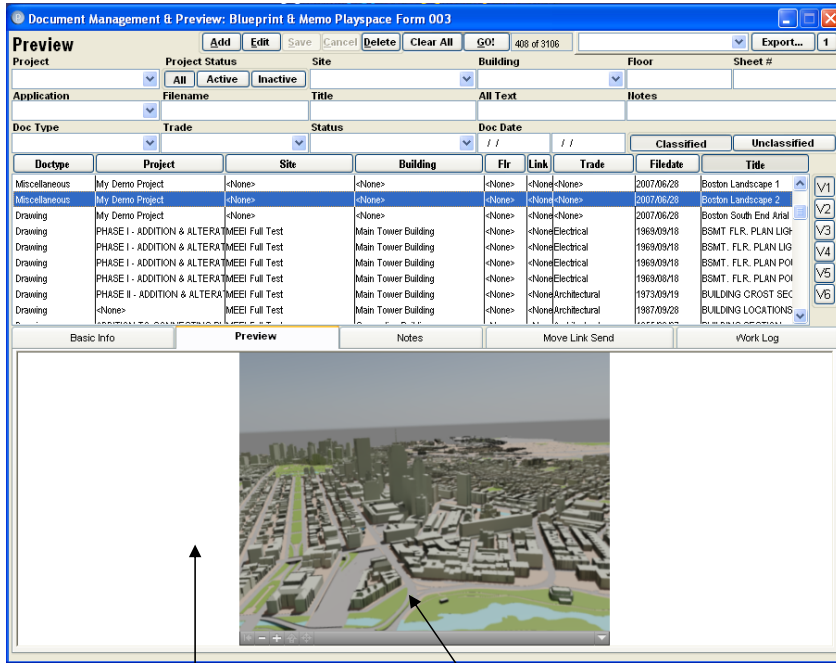


Zoom into any part of the document (blueprint in this instance)

Double-Clicking a Row brings up documents in their own window, so multiples can be manipulated

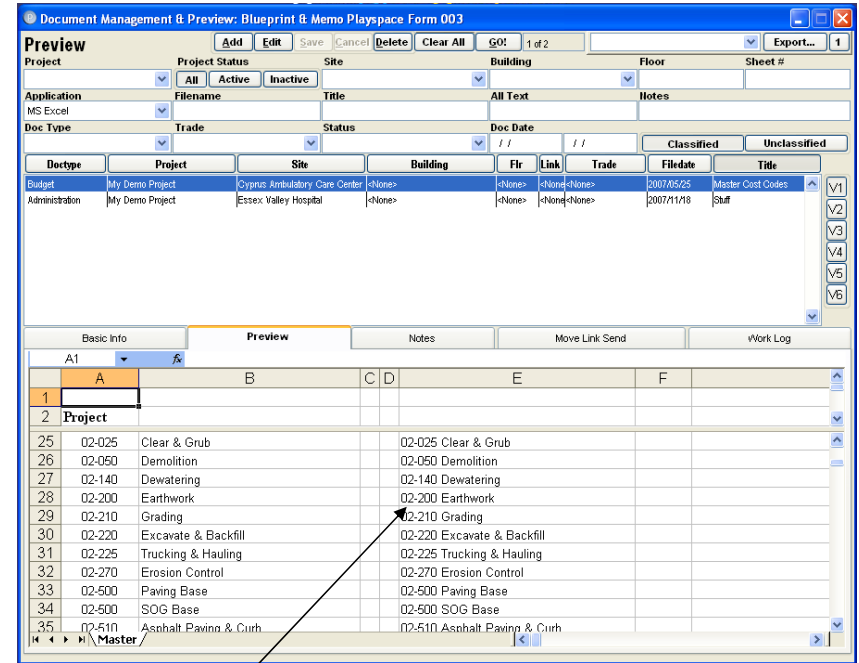
Shows you as much as you can handle

Document Management – 3D Quicktime file and Excel Spreadsheet



3.5 MB Quicktime movie downloads in 3-4 seconds on a standard corporate network, 15-20 seconds on DSL or Cable

Also previews AutoCAD 3D (DWF) Files (with Autodesk Design Review, a free download)



Opens Any MS Office Document if the application is available on the user's PC, including: Word, Excel, Powerpoint, Visio, Access. Opens PDFs with Adobe Reader.

Shows you everything you need

Document Management – Audit-Trailed Notes and Stock Notes

Document Management & Preview: Blueprint & Memo Playspace Form 003

Document Notes

Buttons: Add, Edit, Save, Cancel, Delete, Clear All, GO! 3 of 3106, Export... 1

Filters: Project Status (All, Active, Inactive), Site, Building, Floor, Sheet #, Application, Filename, Title, All Text, Notes, Doc Type, Trade, Status, Doc Date, Classified, Unclassified

DocType	Project	Site	Building	Flr	Link	Trade	Filedate	Title
Drawing	My Demo Project	Medical Center	<None>	<None>	<None><None>		1996/09/09	<None>
Drawing	My Demo Project	Medical Center	<None>	<None>	<None><None>		2000/01/13	<None>
Drawing	My Demo Project	Medical Center	<None>	<None>	<None><None>		1996/08/09	<None>
Drawing	My Demo Project	Medical Center	<None>	<None>	<None><None>		2007/06/13	<None>
Drawing	ADDITION TO CONNECTING B	MEEI Full Test	Connecting Building	<None>	<None><None>	Architectural	1959/06/15	<None>
Drawing	BOILER INSTALLATION	MEEI Full Test	Main Tower Building	<None>	<None><None>	Heating And Ventilati	1983/10/03	<None>
Drawing	TISSUE CULTURE LAB	MEEI Full Test	Main Tower Building	5	<None><None>	Architectural	<None>	<None>
Photo	My Demo Project	MEEI Full Test	Main Tower Building	<None>	<None><None>		2000/11/06	<None>
Drawing	My Demo Project	MEEI Full Test	<None>	<None>	<None><None>	Heating And Ventilati	2003/03/19	001-033081

Buttons: Basic Info, Preview, Notes, Move Link Send, vWork Log

Enter Free Text Here

Stock Note

Buttons: Add

- Call Contact Back
- Need More Info
- Pending Approval
- Please Call Back
- Please Respond to RFI
- Request Latest Revision
- Urgent Attention Needed

Different columns in this View than previous screen shots

Notes are tagged with author and date/time, and appended to the note body. This applies to both free-form notes and stock notes.

Stock notes save on typing and ensure that spellings are consistent and therefore more reliably searchable. Customers may create the stock note list and extend or edit it at will.

Saves time and typing

Document Management – Document Group Distribution and Logging

Document Management & Preview: Blueprint & Memo Playspace Form 003

Move Link Send [Add] [Edit] [Save] [Cancel] [Delete] [Clear All] [GO!] 9 of 3106 [Export...] 1

Project: [] Project Status: [All] [Active] [Inactive] Site: [] Building: [] Floor: [] Sheet #: []

Application: [] Filename: [] Title: [] All Text: [] Notes: []

Doc Type: [] Trade: [] Status: [] Doc Date: [] [Classified] [Unclassified]

DocType	Project	Site	Building	Flr	Link	Trade	Filedate	Title
Drawing	My Demo Project	Medical Center	<None>	<None>	<None>	<None>	1996/09/09	<None>
Drawing	My Demo Project	Medical Center	<None>	<None>	<None>	<None>	2000/01/13	<None>
Drawing	My Demo Project	Medical Center	<None>	<None>	<None>	<None>	1996/08/09	<None>
Drawing	My Demo Project	Medical Center	<None>	<None>	<None>	<None>	2007/06/13	<None>
Drawing	ADDITION TO CONNECTING BU	MEEI Full Test	Connecting Building	<None>	<None>	Architectural	1959/06/15	<None>
Drawing	BOILER INSTALLATION	MEEI Full Test	Main Tower Building	<None>	<None>	Heating And Ventilat	1983/10/03	<None>
Drawing	TISSUE CULTURE LAB	MEEI Full Test	Main Tower Building	5	<None>	Architectural	<None>	<None>
Photo	My Demo Project	MEEI Full Test	Main Tower Building	<None>	<None>	<None>	2000/11/06	<None>
Drawing	My Demo Project	MEEI Full Test	<None>	<None>	<None>	Heating And Ventilat	2003/03/19	001-033081

Basic Info | Preview | Notes | **Move Link Send** | vWork Log

Link Doc To Other Floor [Unlink]

Move Doc To...

Floor: [] Building: [] Site: []

Action Log

Action: [Approved as Submitted] Contact: [] Group or Org: []

Message (1000 characters max please)

First Draft of Changes

Facility Zoning Study

Seeplan

My Direct Test

PRP Design Team

Seeplan

Shepley

Facility Zoning Study

Struct Eng

My Demo Project

Put documents in multiple places if they apply

Move misfiled documents quickly

Log one of n actions. This will appear in the work log with the user's name attached

Put an introductory message on email

Send email, with attached document, to an individual or project group

Send button is under this open dropdown list

Notifies and logs as you work

Document Management – Form Letters in MS Word

The screenshot displays the CMS 10.5 interface. At the top, a 'Claim Query' window shows a table with columns: CaseName, Creditor, Disb, Status, Amount, Bidamt, Price, Address, and City. Four rows are selected, representing claims for Agway, Inc. with amounts ranging from \$1,500.00 to \$30,600.00. Below the table is a 'Fax & Email' button. To the right, a Microsoft Word window titled 'Form Letters4' shows a generated letter for Frances C AxteLL, dated May 15, 2008. The letter includes the company name, address, and a detailed unsecured claim amount of \$12,546.00.

“Merge All” will create 2402 letters (every item in the list) in a single document for easy printing

4 Claims have been selected, 4 form letters will be created by pressing either the “Bid Letter” or “Merge” buttons

This button (“Fax and Email All”) will fax any document in the master list above whose claim contains a contact fax number (marking it ‘sent fax’), email the document to those without a fax number on file, and log those with neither fax nor email as ‘unable to send’

Users create and store their own form letters. Available fields (columns) have English names that relate directly to their business purpose

This customer has over 200 letters, reports, and checklists employees have created in MS Word. They are stored and available company-wide. Some are created as default for specific business functions, so CMS selects the template automatically when the button is pressed.

Generates paperwork automatically

Contact Management in Tab, Style 2

Grant Request Workflow Form 001

Contact Tab in Grant

All | Pend | Apprv | Decin | Archv | Calibri | CG | Arial | Times | Lucida | FSize: 9 | Add | Edit | Save | Cancel | Delete | GO! | X | 42 of 271 | Export... | 1

Title Abstract Contact Grant Type Disposition Amount (000)

Recipient Stage of Discovery Search Date Range Notes Docs Grant Id

Our_refere	Title	Recipient	Piname	Requested	Granted	Granttype	Recd	Grantclass
2187	Neuronal: glial interactions underl	State University Of New York At S	Ballas Nurit	100000	100000	<None>	<None>	<None>
2437	MeCP2 as nuclear size regulator in	University Of Basel	Barde Yves	100000	<None>	<None>	2009/03/17	Regular Research Grant
2299	Using neurons generated from emb	University Of Basel	Barde Yves	100000	100000	<None>	<None>	<None>
2512	Modeling Rett Syndrome in Drosoph	Albert Einstein College of Medic	Bell Aaron	100000	<None>	<None>	2009/03/17	Post-Doctoral Fellowship
2518	Choline supplementation and grow	Wellesley College	Berger-Sweeney Joanne	100000	<None>	<None>	2009/03/17	Regular Research Grant
2285	Behavior, Chemistry, and Pharmacol	Wellesley College, Ma	Berger-Sweeney Joanne	90000	90000	<None>	<None>	<None>
2159	Can Rett-like symptoms be rescued	University of Edinburgh	Bird Adrian	100000	100000	<None>	<None>	<None>
2320	Testing for Phenotypic Reversibilit	University of Edinburgh	Bird Adrian	100000	100000	<None>	<None>	<None>
2236	Respiration in MECP2 Deficient Mice	Oregon Health And Science Univ	Bissonnette John	134085	134085	<None>	<None>	<None>
2280	Respiration in MECP2 Deficient Mice	Oregon Health And Science Univ	Bissonnette John	38895	38895	<None>	<None>	<None>
2199	The isolation of protein complexes	University Of Insurbria	Bonapace Ian	100000	100000	<None>	<None>	<None>
2323	Genetic Approaches to Identify Com	Baylor College of Medicine	Botas Juan	361020	361020	<None>	<None>	<None>

Basic Info | Notes & Forms | **Contact Tab in Grant** | Activities | Schedule Manager | Doc List | Payments

Contact Info

Our_ref	Lastname	Midinit	Firstname	Suffix	Orgtitle
1522	Berger-Sweeney	<None>	Joanne	<None>	<None>

P/Name/S: <N: Joanne | Jo: Berger-Sweeney | <None>

Addr: <None>

City: <None>

Org: WellesleyCollegeMA

Title: <None>

Contacttype	Our_ref	Prim
B - Board Member	2431	No
PI - Principal Investigator	2285	Yes
PI - Principal Investigator	2425	Yes
PI - Principal Investigator	2518	Yes
R - Reviewer	<None>	No

Contact Details (Fill In 1st)

Value

Short Note

Classify As -> Tel Fax Cell Email IP Web

Seq	Contnumber	Type	Shortnote	File
1	jbergers@wellesley.edu	Email	<None>	<None>
2	(781) 283-3583	Phone	<None>	<None>
3	jbergersween@wellesley.edu	Email	<None>	<None>
4	(781) 283-3695	Fax	<None>	<None>

Contact # Contact LN, FN

Org

Associate any amount of telephones, emails, websites etc. for a single contact. Prioritize for your own use, and for email and letter generation

Roles

Find Contact from large master list, too large for a dropdown

Contact Management in Tab, Style 1

Prospect and Lead Tracker - Data Entry and Workflow Form 001

Contact [Add] [Edit] [Save] [Cancel] [Delete] [GO!] 3 of 13 [Export...]

Merchant Name or DBA	Portfolio	Contact First	Contact Last	Zip Codes	States/Countries	Lead Status
		roc*				
Bank or Branch	Tax Id	Annual Vol Range (000)	Rep Name	Business Type	Search In	
		0	0		All	MCC Class Free
Fullname	State	Monthtotalrisk	Rlevel	Busndescript	Yearvol	Avgtik
Apartments 4 Pets	CA	1622.57	M		461328.00	153.00
Capital Wealth Management, LLC	AZ	143984.13	L		37203600.00	124.00
Living Awareness Productions	CA	7815.25	H	<None>	439608.00	183.00
Central Arkansas Roofing, Inc	AR	<None>	<None>		316680.00	105.00
Right On Cooling- King Service	AZ	<None>	<None>		46251600.00	192.00
Beckowitz, alan	AZ	<None>	<None>		350028.00	116.00
Rockford Corp	AZ	<None>	<None>		3748920.00	124.00
Cosmic Infinity	CA	<None>	<None>		3807120.00	126.00
Growerc Personal Fitness	CA	<None>	<None>		6700000.00	220.00
Thhc Lighting	CA	<None>	<None>		397620.00	132.00
Rockys Concrete	CA	<None>	<None>		583020.00	242.00

Basic Info | **Contact** | Notes | Rates & Pricing | Risk | Workflow | Correspondence

Firstname	Lastname	Ssn	Pr
ROCHELE	SALVATOR	<None>	
james	isett	0900908	
Ennio	Galiani	345678903	
mark	arthus	1279065	
rod	agona	1234576	
Matthew	Gold		

SSN 345-67-8903 [Not Principal] [Not 1st Applicant] [Not 2nd Applicant] [Not 3rd Applicant] [Not Reference 1] [Not Reference 2] [Experian No] [Equifax No]

Equifax Score <None> Experian Score <None> Equifax Weighted <None> Experian Weighted <None>

Phone Type Number
 Email ennio@galicorp.net
 Cell (917) 577-4988
 Phone (212) 375-9771
 Phone (212) 505-7328
 Website galicorp.net
 Fax (770) 432-9765
 Website www.galiani.com
 Email egaliani@hotmail.com
 Cell (505) 678-6789

Name Ennio Galiani [Map]
 Addr 4619 Big Country Court
 Addr <None>
 City Moorpark CA <None> Photo <None>

Sorted by risk level

Any number of contacts in an organization

Find the address on a Microsoft MapPoint Map

There are 8 different sets of columns (views) these rows can be displayed in. In this case, 'G' is selected

Any number of ways to contact an individual

Double-click will open this site in a new window, or create an email, or even dial the phone (with the appropriate 3rd party dialing software)

Order 3rd party reports if appropriate (e.g. credit reports)

Contacts for the modern world

System Administration – Mass Updates

Changes in business environment will force any corporate entity to alter its data in mass. Generally, a programmer is called in to make the necessary changes, or a temp is assigned the arduous task of altering records one by one.

One of ELAG's solutions to this issue is the mass update screen, a utility restricted to system administrators only

ELAG systems also keep an audit trail of every Edit/Update in the application (Locks). Optionally, customers can request that a history of data change be stored (with the understanding that storage requirements will be far greater).

Mass Claim Update

Case: agw* Cred: Last: First: Phone: Amt Range: All

Analyst: Caller: Disp: Resp: Notes: \$ 5,000 All

Bought: Call: Mail: Filed: Paid: \$ 20,000 All

Ind Cas: Number:

Corp	Casename	Creditor	Disp	Status	Curr	Amount	Bidamt	Price	Indcase	Indcaseno	Expire
<None>	Agway, Inc.	REVA P CULVER	Call	<None>	USD	20,000.41	8,200	8,200	<None>	<None>	This offer u
<None>	Agway, Inc.	FRANCIS R CROSIER	Call	<None>	USD	19,976.41	8,190	8,190	<None>	<None>	This offer u
<None>	Agway, Inc.	HELEN L WINTER	Call	<None>	USD	19,973.41	8,189	8,189	<None>	<None>	This offer u
<None>	Agway, Inc.	ALICE M BRAKEMAN	Call	<None>	USD	19,970.41	8,187	8,187	<None>	<None>	This offer u
<None>	Agway, Inc.	DAVID E YERDON	Call	<None>	USD	19,968.41	8,187	8,187	<None>	<None>	This offer u
<None>	Agway, Inc.	STANLEY A WIEDNER	Initial Distrib	<None>	USD	19,963.41	8,184	8,184	<None>	<None>	<None>
<None>	Agway, Inc.	LAWRENCE R SHIVELY	Call	<None>	USD	19,955.41	8,181	8,181	<None>	<None>	This offer u
<None>	Agway, Inc.	MARGARET A KIRICK	Call	<None>	USD	19,952.41	8,180	8,180	<None>	<None>	This offer u
<None>	Agway, Inc.	KAREN A STEWART	Call	<None>	USD	19,951.41	8,180	8,180	<None>	<None>	This offer u
<None>	Agway, Inc.	BRIAN T BURDETTE	Call	<None>	USD	19,934.41	8,173	8,173	<None>	<None>	This offer u
<None>	Agway, Inc.	GENEVIEVE L SPEARIN	Call	<None>	USD	19,929.41	8,171	8,171	<None>	<None>	This offer u
<None>	Agway, Inc.	FRANK W TIBBETTS	Call	<None>	USD	19,913.41	8,167	8,167	<None>	<None>	This offer u
<None>	Agway, Inc.	RAMONA E DOKTOR	Call	<None>	USD	19,908.41	8,162	8,162	<None>	<None>	This offer u
<None>	Agway, Inc.	MARY E SADLER	Initial Distrib	<None>	USD	19,904.41	8,160	8,160	<None>	<None>	<None>
<None>	Agway, Inc.	SIMON A JR LEHMAN	Call	<None>	USD	19,903.41	8,160	8,160	<None>	<None>	This offer u
<None>	Agway, Inc.	ZELMA M MOWREY	Initial Distrib	<None>	USD	19,903.41	8,160	8,160	<None>	<None>	<None>

Mass Change

Disposition To >> Price To >> 0.00 Ind Number To >> Currency To >>

Corp To >> Bid To >> 42 Ind Case To >>

Response To >> Est Pay To >> Expiration To >>

For this example, we have retrieved all the 'Agway' claims with \$ amounts between 5,000 and 20,000

This customer wished to update 10 important data elements in the business, all clearly labelled beneath the master list

By pressing this button, the user will change the 4280 claims listed above to a bid amount of 42 cents (currently 41)

Quick, reversible updates

System Administration – Assignment

Assignment of work is common to all enterprises. Again, most software will force users to assign items case by case, or to create a batch by dragging and dropping items.

Claim Assignment Facility Form 001

Assign Claims Clear GO! 6 of 313 Export...

Case: spie* Cred: Last: First: Phone: Amt Range: All

Analyst: Caller: Disp: Call Resp: Notes: \$ 5,000 All

Bought: // // Call: // // Mail: // // Filed: // // Paid: // // \$ 0.0 All

Ind Cas: Number:

CaseName	Creditor	Disp	Status	Amount	Bidant	Price	Incase	Caller
Spiegel, Inc.	TRANS UNION CORP-KEY ACCTS	Call	NIO - Not Inter	1,151,546.28	60.0	690,927.75	Gemini Credit Services	<None>
Spiegel, Inc.	SETA CORP	Call	NAV-not avail	741,663.67	60.0	444,998.22	Spiegel Catalog, Inc.	<None>
Spiegel, Inc.	FASANO & ASSOCIATES	Call	NIO - Not Inter	621,933.34	60.0	373,160.00	Spiegel Publishing Co.	<None>
Spiegel, Inc.	Direct Media	Call	NIP - Not Inter	572,040.10	60.0	343,224.09	Newport News, Inc.	<None>
Spiegel, Inc.	TOGETHER, LTD.	Call	<None>	524,685.32	60.0	314,811.19	Spiegel Catalog, Inc.	<None>
Spiegel, Inc.	IBM Corporation	Call	NIP - Not Inter	446,504.81	60.0	267,902.91	Spiegel, Inc.	<None>
Spiegel, Inc.	United Parcel Service	Call	NIP - Not Inter	430,768.89	60.0	258,461.33	Newport News, Inc.	<None>
Spiegel, Inc.	SETA CORPORATION	Call	WRO-wrong cd	339,632.59	60.0	203,779.56	Newport News, Inc.	<None>
Spiegel, Inc.	AVENUE A INC	Call	MSG-Left Msg	326,131.86	60.0	196,679.13	Spiegel Catalog, Inc.	<None>
Spiegel, Inc.	MARKETMAX INC	Call	MSG-Left Msg	248,021.06	60.0	148,812.64	Spiegel, Inc.	<None>
Spiegel, Inc.	HP FINANCIAL SERVICES COMPAN	Call	NOT - Do Not	230,360.49	60.0	138,216.30	Spiegel, Inc.	<None>
Spiegel, Inc.	United Parcel Service	Call	NIP - Not Inter	222,738.63	60.0	133,643.19	Newport News, Inc.	<None>
Spiegel, Inc.	DISTRIBUIDORA	Call	<None>	209,410.34	60.0	125,646.21	Newport News, Inc.	<None>
Spiegel, Inc.	EURO-PRO CORPORATION	Call	NCL - No Claim	175,101.00	60.0	105,060.60	Spiegel Catalog, Inc.	rmsinger
Spiegel, Inc.	TELEFLORA LLC	Call	MSG-Left Msg	159,221.89	60.0	96,533.14	Newport News, Inc.	rmsinger
Spiegel, Inc.	MICROSTRATEGY INC	Call	MSG-Left Msg	157,880.50	60.0	94,728.30	Spiegel, Inc.	rmsinger
Spiegel, Inc.	IBM	Call	NIP - Not Inter	155,154.52	60.0	93,092.71	Spiegel, Inc.	rmsinger
Spiegel, Inc.	SENSORY SCIENCE CORPORATION	Call	NIO - Not Inter	142,485.30	60.0	85,491.18	Spiegel Catalog, Inc.	rmsinger
Spiegel, Inc.	EMC Corporation	Call	MSG-Left Msg	124,192.28	60.0	80,515.44	Spiegel, Inc.	rmsinger

Assign These To Caller Assign This To Caller Unassign These Unassign This

AMatthews	Mathews	Alexander	Alexander Mathews
amontalto	Montalto	Angela	Angela Montalto
aoluwole	Oluwole	Ayotunde	Ayo Oluwole
aortega	Ortega	Alex	Alex Ortega
apetersen	Petersen	Adam	Adam Petersen
atourney	Tourney	Andrew	Andrew Tourney
AWong	Wong	Amanda	Amanda Wong

Administrator has selected all 'Spiegel' claims with a disposition of 'Call' and a \$ amount above 5,000

By pressing this button, these 313 claims will appear in Alex Ortega's 'Caller' screen' (Page 6).

At the customer's request, they will disappear from the 'Caller' list automatically, one by one, as Alex creates a call record for each claim – by double-clicking on the contact he is calling.

It delegates for you

Simple Reporting – Canned Reconciliation

ELAG provides invoicing, aging, statements, and financial reporting for a number of legacy billing systems.

While feature-rich, flexible reporting is appropriate for those users engaged in research, closing, target marketing etc., making sure that the right bills are printing should be immediate and effortless.

Effortnumber	Lines	Amount	Shipping	Tax	Misccharge	Payment	Total
1	349	404445.30	226.00	6445.73	56.00	184218.87	226954.16
2	200	106223.62	728.70	3608.26	49.00	10652.80	99956.78
3	424	213569.44	6466.65	8857.52	42.00	7493.49	221442.12
4	71	42730.81	65.00	1308.53	50.00	4426.30	39728.04
5	54	38309.43	35.00	876.20	21.00	5598.25	33643.38
6	222	162549.59	28.00	4690.67	1374.00	3617.21	165025.05
7	13	6665.00	.00	115.65	.00	556.50	6224.15
8	7	4440.00	.00	106.14	.00	.00	4546.14

DSI's Multipub provides an invoicing report which includes Effort (column 1), Total Lines (2), and Total \$ (8).

If all sums and counts match, invoices can be printed and dispatched. Otherwise, they are identifiable by Product/Effort, and the discrepancy arrived at in minutes.

Reconcile to other systems on their terms

Reporting – Legacy System Detail Query and Export

Billing systems are notorious for having slow or inflexible queries. Below are 2 query screens designed to identify subscribers and their publication order histories. This database consists of 100+ products, 800,000+ subscribers and over 1.2 million orders.

Select Subscribers and Orders by Status, Product, Title and Address Form 001

Multipub Subs

GO! Clear 22 of 616 Export... 1

First Last smith*jones* Sub # Ord# Firm

Addr1 Addr2 Email City St Zip Ctry

Status Product BB Product Group Title

Sub	Lastname	Firstname	Firm	Address1	City	Sta	Ctry	Zip	Phone
102450	JONES	AL	American Bank	PO BOX 6489	CRP CHRISTI	TX	US	78466 6489	3616535001
102463	JONES	TONY	T.R.W.	5 SYLVAN WAY	PARSIPTANY	NJ	US	07054	2012854944
102523	SMITH	CAROL	Huntington National Bank	41 S HIGH STREET	COLUMBUS	OH	US	43215	6144803004
102595	JONES	JERRY	Duff Phone INC	2029 CENTURY PARK E	LOS ANGELES	CA	US	90067	3102848008
1025800	SMITH	SUSAN	Banc ONE Corp	100 E BROAD STREET	COLUMBUS	OH	US	43271 0251	6142444325
1029261	SMITH	JOSEPH	Regl Transp Dist	1600 BLAKE ST	DENVER	CO	US	80202	3032992311
1029398	SMITH	TRACY	First Alexander Hamilton	7780 NORTHFIELD RD	CLARENCE	NY	US	14032	8005514330
103176	JONES	BRENDA	Check Free Corp	4411 E JONES BRIDGE ROAD	NORCROSS	GA	US	30092	6783753430
103321	JONES	PAUL	Federated Investors INC	FEDERATED INVESTORS TOWER	PITTSBURGH	PA	US	15222 3777	4122886347
1033472	SMITH	JAN	Security First Technology	3390 PEACHTREE ROAD	ATLANTA	GA	US	30329	9497244518
1034277	SMITH	MICHAEL	Corporate Payment System	1010 S 7TH STREET	MINNEAPOLIS	MIN	US	55415	6129738254
1035583	SMITH	DEBRA	Bankers Assn For Foreign Trade	2121 K STREET NW	WASHINGTON	DC	US	20037	2024520957
103730	JONES	CHRISTOPHER	Banker Assoc	105C MILVYTA RD	MILVYTA	MD	US	20884 1813	3017022928

Stat	Ordernumber	Product	Ln	Orderdate	Amount	Ship	Tax	Misc	Eff	Invoice	Type
11	1048890	AO	1	1998/02/25	55.00	0.00	0.00	0.00	7	1009053	A
11	1141706	AO	1	1998/06/10	578.42	0.00	0.00	0.00	5	1017381	A
11	1265752	FB	1	1998/06/12	0.00	0.00	0.00	0.00	0	0	B
11	1312448	AB	1	1998/10/29	198.73	0.00	13.73	0.00	3	1029245	A
11	1317867	AO	1	1998/11/04	0.00	0.00	0.00	0.00	4	1029570	A
11	1405288	AO	1	1999/04/13	550.00	0.00	0.00	0.00	2	1043948	A
11	1443325	AO	1	1999/06/18	31.58	0.00	0.00	0.00	0	1049905	A
11	2005063	AO	1	2000/01/20	560.00	0.00	0.00	0.00	0	1416071	A
12	2553823	AO	1	2001/02/23	0.00	0.00	0.00	0.00	3	1884351	A

Order detail associated with Jan Smith

Subscribers named 'Smith' and 'Jones' who ordered 'American Banker' and 'Bond Buyer'

To illustrate making our way to the desired result (desirable since results are displayed speedily), we might now further restrict the above query by adding 10*;90* to the 'Zip' text box and pressing Go! We would then be left with subscribers in NY and LA..

Query by every conceivable parameter simply

Select Subscribers and Orders by Status, Product, Title and Address Form 001

Multipub Subs

GO! Clear 563 of 646 Export... 1

First Last a*b*c*d*e*f*g* Sub # Ord# Firm

Addr1 Addr2 Email City St Zip Ctry

Status Product Product Group Title

Sub	Lastname	Firstname	Firm	Address1	City	Sta	Ctry	Zip	Phone
1957478	F HOTHKIS	JOHN	Hotchkis AND Willey	725 S FIGUEROA ST STE 4000	LOS ANGELES	CA	US	90017	
1960883	F HURRIS	JAMES	Rohn Industries	6718 W PLANK RD	PEORIA	IL	US	61656	
1141931	F HUSAIN	HATIM	Hajib Bank AG Zurich	WEINBERGSTRASSE 59	ZURICH	CH	SMW	CH-8006	(41-1) 269 450
1953092	F JOHNSON	EDWARD	EG Associates INC	400 GALLERIA PROMY SE	ATLANTA	GA	US	30339	7706440100
1957793	F JONES	FAY	Protected Investors	1134 CRANE ST STE S220	MENLO PARK	CA	US	94025	4152398263
1966689	F KENNEDY	JOHN	Smith International INC	P O BOX 60068	HOUSTON	TX	US	77205	7134433370
1961172	F KILLIER JR.	JOHN	Fiscal INC	6873 ISLAND WAY	POMPANO BEACH	FL	US	33063	9548753571
1953625	F LOEMING	WILLIAM	Fidelity Investments Life INS	82 DEVONSHIRE ST # L11B	BOSTON	MA	US	02109	
1954094	F MADDEN III	EDWARD	State Street Brokerage	225 FRANKLIN ST 19TH FL	BOSTON	MA	US	02110	6176648075
1953946	F MADDEN III	EDWARD	State Street Brokerage	225 FRANKLIN ST 19TH FL	BOSTON	MA	US	02110	6176648075
1963282	F MAHONEY	WILLIAM		716 S BRANDYWINNE ST	WEST CHESTER	PA	US	19382	
1961507	F MANGRAM JR	JAMES	Mangram Agency	350 PASSAIC ST	ROCHELLE PARK	NJ	US	07662	2013688338
1826586	F MARYHEM	SHIRLEY	Dundas County Bank	670 BOY 848	ROSELAND	GA	US	30153 0849	7706493200

Stat	Ordernumber	Product	Ln	Orderdate	Amount	Ship	Tax	Misc	Eff	Invoice	Type
02	30932819	AMU	1	2003/02/07	1650.00	0.00	82.50	0.00	0	2099960	A
11	2905305	AMU	1	2000/03/09	1370.00	0.00	0.00	0.00	1	1975625	A
11	2908162	AMU	1	2001/02/22	1550.00	0.00	0.00	0.00	1	1978462	A
11	2911090	AMU	1	2002/01/30	1550.00	0.00	0.00	0.00	1	1981410	A

Multipub searches must begin with a letter. As a result, Last names that have been incorrectly entered starting with a middle initial would be lost forever. Above, find the 'lost' subscribers with middle initials ranging from a-g. Edward F Johnson can be located by searching for *johnson* in the last name, and *ed* in the first. Many legacy systems cannot perform such a search.

Reporting – Aggregate Results

Financial results for the same query in Multipub (subscriptions), and Admarc (advertising billing)

Groups + Totals NY Subscriptions Form 001

Multipub Totals

GO! Clear 138 of 150 Export... 1

First: Last: Firm: first union*;wachovia* Excl:

Addr1: Email: City: St: Zip: Ctry:

Prod: Add Clr Incl Grp: Add Clr Incl

Type: Order Date Start 01/01/2000 End 05/16/2000 Status: All 1 - 4 5 - 10 1 - 10 11+

Prod	Firm	Orderyear	Total	Base	Tax	Shipping	Payment	Balance	Orders
BBO	Wachovia	2003	1219.85	1219.85	0.00	0.00	1219.85	0.00	2
AB	Wachovia Securities	2003	1250.00	1163.14	86.86	0.00	1250.00	0.00	2
BB	Wachovia Securities	2003	1250.00	1250.00	0.00	0.00	1250.00	0.00	1
AB	First Union National Bank	2003	1375.63	1279.65	95.98	0.00	1375.63	0.00	2
PFL	Wachovia Securities	2003	1392.13	1295.00	97.13	0.00	1392.13	0.00	1
BB	First Union	2003	1456.74	1456.74	0.00	0.00	1456.74	0.00	1
AB	Wachovia Corporation	2003	1479.25	1425.00	54.25	0.00	1479.25	0.00	3
BB	First Union Capital Manage	2003	1484.50	1400.47	84.03	0.00	1484.50	0.00	1
BMW	Wachovia Corp	2003	1521.36	1421.96	99.54	0.00	1521.50	0.00	6
AB	First Union Corp	2003	1563.75	1500.00	63.75	0.00	1563.75	0.00	2
MAR	Wachovia Securities	2003	1575.00	1575.00	0.00	0.00	1575.00	0.00	1
IDD	Wachovia Bank	2003	1611.00	1554.80	56.20	0.00	1611.00	0.00	3
MFMN	First Union National Bank	2003	1650.00	1534.88	115.12	0.00	1650.00	0.00	3
BMW	First Union Natl Bank	2003	1650.00	1571.43	78.57	0.00	1650.00	0.00	1
BMW	Wachovia Timberland Inv Grou	2003	1672.50	1563.08	109.42	0.00	1672.50	0.00	2
GSR	Wachovia Bank	2003	1795.50	1795.50	0.00	0.00	1795.50	0.00	2
AB	First Union	2003	3248.75	3076.78	171.97	0.00	3248.75	0.00	5
CFL	Wachovia	2003	3276.62	3142.74	133.88	0.00	3276.62	0.00	4
IDD	Wachovia Securities	2003	4094.63	3858.91	235.72	0.00	4094.63	0.00	10
AB	Wachovia	2003	4598.75	4413.95	184.80	0.00	4598.75	0.00	7
AB	Wachovia Corp	2003	4986.51	4638.60	347.91	0.00	4986.51	0.00	7
GSR	Wachovia National Bank	2003	5000.04	4651.20	348.84	0.00	5000.04	0.00	1
BB	Wachovia Bank	2003	5785.68	5612.68	173.00	0.00	5785.68	0.00	6
BB	Wachovia Com Trust	2003	6845.40	6645.40	200.00	0.00	6845.40	0.00	10

Product Product Group State Country Firm Day Month Year

Aggregate Counts and \$ Totals From Admarc Form 002

Admarc Totals

GO! Clear 9 of 34 Export...

Type: Advertiser Last: Org: first union*;wachovia* Excl:

Addr1: Email: City: St: Zip: Ctry:

Prod: Add Clr Incl Ad Type: Add Clr Incl

Type: Issue Date Start 01/01/2000 End: / / No Zeroes Ad Size: Add Clr Incl

Pub	Advertiser	Issueyear	Gross	Net	Discount	Balance	Orders
BB	Wachovia (jacksonville)	2003	17424.40	14810.74	2613.66	14810.74	11
BB	Wachovia - Jacksonville	2003	950.60	808.01	142.59	808.01	1
BB	Wachovia Bank - Richmond	2003	15993.60	13594.56	2399.04	13594.56	12
BB	Wachovia Bank, Natl. Assoc.	2003	29517.60	25089.96	4427.64	25089.96	16
BB	Wachovia Bank, PA	2003	3724.00	3165.40	558.60	3165.40	2
BB	Wachovia Bank-miami	2003	14053.20	11945.22	2107.98	11945.22	7
BB	Wachovia Bk, N A, Charlotte	2003	35025.20	29771.42	5253.78	29771.42	18
BB	Wachovia Corp. & Int'l. Trust	2003	8925.00	8925.00	0.00	8925.00	2
BB	Wachovia Securities	2003	11675.00	11675.00	0.00	11675.00	3
DIS	First Union National Bank,th	2003	848.00	848.00	0.00	848.00	10
DIS	Wachovia Bank, Tn	2003	382.00	382.00	0.00	382.00	6
FCC	First Union Corporate Trust	2003	11445.20	11445.20	0.00	11445.20	13
FCC	Wachovia Bank, NJ	2003	172291.70	172291.70	0.00	172291.70	88
FCC	Wachovia Bank-miami	2003	24480.40	24480.40	0.00	24480.40	12
FCC	Wachovia Bank-richmond	2003	11942.36	11942.36	0.00	11942.36	10
ASR	Wachovia Corporation	2003	22520.00	19142.00	3378.00	19142.00	8
BB	Wachovia Bank, N. A, Phil	2003	6938.40	5897.64	1040.76	5897.64	4

Product Ad Type Ad Size State Country Firm Day Month Year

Once the user realizes that an alternate spelling could be 1st Union, it's as simple as adding ;1st union* to the Org/Firm textboxes

These two queries return dollar totals from two separate billing systems for First Union and Wachovia by Product/Account Name/Year. This was achieved by clicking on the **Product, Firm** and **Year** buttons, then pressing **GO!**

These aggregates are calculated and grouped on the fly from 1.2 million orders and 870,000 subscribers

In subscription billing, expiration has a meaning (see **status**, above left), while in advertising billing there is no notion of continuity (at least for this client). This makes putting the data in the same screen less straightforward than it may at first seem. ELAG always consults its customer about this kind of crucial business issue, and creates a view or process that the specific customer finds comfortable and intuitive.

400,000 Work Orders and 24,000 customers on file

Rollups at the touch of a button

Reporting – Revenue Across Legacy Billing Systems

Corporations waste years of time, money and personnel implementing warehouses to see the big picture. Why not use ELAG instead?

Financial results from 2 separate instances of Multipub (New York, TFP) and one of Admarc (Ad billing) on the same screen

This Year, Last Year, Variance in 15 seconds or less (the numbers are summed on the fly, NOT stored and retrieved)

Easy-to-read totals for the entire data set

Detail for this line item

View Revenue by Multipub Order Date - NOT Aging Date Form 003

Product Revenue Master

GO! 1 of 448 Export... 1

No Zeroes All Zeroes Prod Group TFP Ads No Ads TFP Ads Year 2007 Min Rev 0 Min Subs 0
 Current Issue Year Later Than 2006 Max Rev 0 Max Subs 0

Source	Product	Curryea	Shortdescription	Issues	Latest	Distrib	Prodgrp	Revenue	Subs	Revprev	Subsprev	Revdiff	Subsdiff
NY	AB	2007	AMERICAN BANKER	52	2008/04/14	PRINT	ABG	9848630	13206	9671857	12404	176773	802
NY	BB	2007	BOND BUYER	52	2008/04/14	PRINT	BBG	4992292	2302	5157192	2835	-158900	-533
TFP	RTN	2007	Routing & Transit Number File-Annual	12	2008/05/01	ELEC	RTE	4889812	583	4002682	543	867129	40
TFP	TGGWIOPH	2007	TGGR Global - Internet, Ofcr Payment	12	2008/04/01	ELEC	TGE	2415853	498	1883017	416	532836	82
NY	BBO	2007	BOND BUYER ON LINE	52	2008/04/14	ELEC	BBG	2255074	1429	1830770	1330	424303	99
TFP	RB	2007	Redbook COMBO	12	2008/04/01	BOOK	RBB	2072232	1460	1022116	931	1050116	529
TFP	FAOP	2007	FAFile Plus Annual Fee	12	2008/04/01	ELEC	OFAC	1942841	248	1570639	199	372202	49
NY	AO	2007	American Banker Online	52	2008/04/14	ELEC	ABG	1713212	684	1634363	501	788494	183
TFP	IBAN	2007	IBAN File by Accounty - Annual Fee	12	2008/05/01	ELEC	LUE	1615240	57	616945	36	998295	21
TFP	GWEL	2007	Global WatchList Annual Fee	12	2008/04/01	ELEC	GWLE	1525407	152	1489551	104	358562	48
TFP	DBEL	2007	Databank - Annual Fee	4	2008/05/01	ELEC	DBE	1506494	243	1491206	248	152882	-5
TFP	SSA	2007	SSA Order Number 0440-03-50851	12	2008/05/01	ELEC	GWMT	1472677	1	839408	1	633269	0
NY	GSR	2007	ASSET SECURITIZATION REPORT	48	2008/04/21	PRINT	OTH	1329200	5746	1406804	6517	776042	-771
TFP	SBA	2007	SBA - Fin Inst Data Replication	12	2008/05/01	ELEC	GWMT	1235802	1	225889	1	1009812	0
TFP	GPEL	2007	Global Payments File - Plus - Annual	12	2008/05/01	ELEC	SPFE	1213809	74	1060958	69	152851	5

Rev
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Totals & Products

Total Subs	86254	Total \$	\$74,944,164.58
Previous	87793		\$67,229,315.21
Difference	-1539		\$ 7,714,849.37

Order Detail

Related	Product	Current Issue	Issues	Distrib
AA	1	2003/03/10	52	
AB	AMERICAN BANKER	2008/04/14	52	PRINT
ABPDF	AMERICAN BANKER PDF	2008/04/14	52	ELEC
ABTX	AMERICAN BANKER TEXAS	2007/09/17	52	ELEC
AO	American Banker Online	2008/04/14	52	ELEC
AS	AMERICAN BANKER ONLINE - SECTIONS	1998/04/13	52	
BW	BANKING WEEK	1999/06/28	52	

Admarc Related Revenue

Directories Tab

Conference Link

Revenue, Cancellations, Suspensions

Advertising revenue related to this product (can exist in the master list or in a tab, separately)

Other Products in the group (business unit)

Your choice of cash or accrual per sub-system (generally, ELAG recommends this not be made an option button on-screen, it makes sending people incorrect numbers too easy. But, again, the customer IS always right about these issues. If a button is requested, it can be provided).

Data Warehouse To Go

Multi-Function Reporting – All-in-One

CMS Report with Finance view selected

Possible views for the result set

Date field to use if grouping by Day/Month/Quarter/Year (Filed is the default)

All the ways this report can be grouped/rolled up dynamically (Case, Analyst and Year pressed)

Compound columns in result (2 pieces of data which are logically related – such as the **lastcallbiddate** column, which means 'Bid Amount at the time of the last phone call', as opposed to Last Call and Last Bid. Subtle but important difference.

All Reports on One Screen

CMS Report with Calls view selected

Grouping/Roll up by Caller, Response Type, Bought Date

Commission Calculation for interns

Invoicing – Multi-Printer Invoice Pipeline

Admarc Invoice Entry + First Printing Screen Form 001

Invoice Invoice Count: 17140 Export...

Job	Pub	Invoice	Advertiser	Agency	Adtype	Issue	Amount	Adsize	Qty	Clr	Sou	Pr
517128201	BB	119043001	U. S. Bank, N. A.	Fiduciary Communicatio	Legal Advert	2003/01/03	1413.72	<None>	2	EW	ADW	N
517128301	BB	119043002	U. S. Bank, N. A.	Fiduciary Communicatio	Legal Advert	2003/01/03	1269.73	<None>	2	EW	ADW	N
517037001	BB	119044001	National City Bank	W.F. Minnick & Associa	Legal Advert	2003/01/03	736.95	<None>	1	EW	ADW	N
517067401	BB	119039001	Mechanicville C S D	<None>	Legal Advert	2003/01/03	900.00	<None>	2	EW	ADW	N
517127201	BB	119040001	State Of Florida	<None>	Legal Advert	2003/01/03	770.00	<None>	2	EW	ADW	N
517127101	BB	119038001	Evensen Dodge, Inc.	<None>	Legal Advert	2003/01/03	1045.00	<None>	2	EW	ADW	N
517095801	BB	119061002	State Street Bk (lafayette)	Fiduciary Communicatio	Legal Advert	2003/01/02	1667.70	<None>	2	EW	ADW	N
517095701	BB	119061001	State Street Bk (lafayette)	Fiduciary Communicatio	Legal Advert	2003/01/02	1667.70	<None>	2	EW	ADW	N
517164801	BB	119060001	Commerce Bank N. A. Marlon	Fiduciary Communicatio	Legal Advert	2003/01/02	1900.26	<None>	2	EW	ADW	N
517096301	BB	119062001	U. S. Bank Trust N. A.	Fiduciary Communicatio	Legal Advert	2003/01/02	1322.09	<None>	2	EW	ADW	N

Print Output

Format Originals AdmarcFinal1 **Format Copies** AdmarcFinal1Remit

Copies: 1 **Printed**: <No Date> # Copies: 0 **Confirmed**: <No Date>

Criteria

Publication: <None>

Section: <None>

Advertiser: <None>

Ad Agency: <None>

AdType: <None>

Issue Start: // **Issue End**: //

Invoice-Level Note: <None>

Buttons: Edit, Save, Cancel

Restrict Invoice List to Criteria

Logged as printed

Note for a single invoice. Group notes are also an option.

Format selection for printers 1 and 2. By customer request, printers are not selectable by user since they are special-purpose machines dedicated to this function and containing multi-colored paper

Sends Invoices down the pipeline to the Reprints screen, which is functionally identical but displays invoices that have already been printed and logged

Large-scale (100k+ per batch) invoicing made simple

Invoicing – Previewing Results

Previewing 17,140 Invoices in 3-12 seconds!

The screenshot displays the Admarc Invoice 3.9 software interface. The main window shows a preview of a 'Bond Buyer Advertising Invoice' from Thomson Media. The invoice details include:

- Customer:** AD32251003
- Issue Date:** November 06, 2003
- Invoice:** 148237001
- Bill To:** Mullein, L. H. C., Cindy Parker, P.O. Box 5627, Winston-Salem, NC 27113.
- Ship To:** Wachovia Corporation
- Description:** Bond Buyer, JR. PAGE, BW, BASEBALL AD
- Price:** \$4,980.00
- Ad Size:** 1 x
- Ad Type:** Display Advertising
- Ad Color:** Black And White
- Page #:** 7
- PO Number:** Less 15% Agency Discount >>
- Section:** \$744.00

The right-hand summary section shows:

- Sub Total:** \$4,216.00
- Balance Due:** \$4,216.00
- Invoice:** 148237001
- Check Enclosed:**
- Bill My Credit Card:**
- Account Number:** _____
- CVV2:** _____
- Expiration Date:** ____/____/____
- Required for Credit Card Payment:** Name on Card, Street, City/State/Zip, Phone
- BILLING INFORMATION:** Includes Billing Cycle, Statement, Credit Collection, Tax ID, Account, and ABA.
- Barcode:** A barcode representing the invoice number and amount.
- Customer Copy:** A label for the printed invoice.

Annotations in the image point to specific features:

- An arrow points to the top of the preview window with the text: "Previewing 17,140 Invoices in 3-12 seconds!"
- An arrow points to the barcode with the text: "Bar Code contains invoice number and amount for Bank Lockbox reconciliation without data entry (Harris Bank in this specific case)"
- An arrow points to the Thomson Media logo with the text: "Dynamic Logos. Customer-driven, in this case they run by publication and business unit. Products/Publications are associated with logos, signatories, and signatures on a separate screen by an administrative user."

Check before you waste paper and time

Invoicing – Dynamic Letter-Based with Dunning Notice

The screenshot displays three windows from a software application used for generating invoices and letters. The first window, 'Single Line Invoice', shows a list of subscribers with columns for Product, Orderman, Subnum, Lastname, Firname, Firm, Effort, Firstissue, Lastissue, and Printed. The second window, 'Multipub Product', shows a list of products with columns for Prodcode, Multipubname, and Starfishname. The third window, 'Multipub Product Text', shows the text associated with each product, including a signature and name for John Crewe.

Letters, one form of subscription invoicing, are imported as rows from the legacy billing system, Multipub

Logos, signatures and names are associated with each product

Text for the letter is associated with each product. Note that the setup CAN be copied from another product, minimizing typing. The third step, in the 3rd tab (not shown) is to associate the text with an effort number, or level of dunning (i.e. effort 1 is 1st notice, effort 6 is the sixth, 18 weeks later, and might contain a paraphrase of 'pay up, buddy, or else!')

Multi-company, multi-product in a single batch

Invoicing – Dynamic Letter-Based with Dunning Notice - Preview

Multipub Invoice 3.8
File Edit Invoicing Codes Report Help

Print Preview

Individual Subscriber Invoices with 1 Line Item Form 001
Report Designer - multipubsingle1.frx - Page 3

Single Line Invoice

Product	Ordernum	Sub
AB	3263745	2183
AB	3262854	2233
AB	3262850	2233
AB	3263746	4968
AB	3263893	2233
AB	3262849	2010
AB	3263735	5688
AB	3263907	2233
AB	3263849	2233
AB	3263846	2233
AB	3263848	2016
AO	3263847	2010
AB	3268864	2233
AB	3269626	2233
AB	3269880	2233
AB	3269869	2233

AMERICAN BANKER
THE FINANCIAL SERVICES DAILY
Thomson Media
One State Street Plaza
27th Floor
New York, NY 10004

Subscription Invoice
American Banker / American Banker

Order Date July 21, 2003
Account 1029103
Invoice 2114173
Effort 6

****Payment Due On Receipt****
Total Due \$495.00

Please Remit To:
Thomson Media
PO Box 4634
Chicago IL 60680

Dear Jay,

We want to ensure your continued service of American Banker - The Financial Services Daily, however, we have not yet received payment for your subscription.

We don't believe you can afford to be without American Banker. For over 165 years, American Banker has tackled financial services industry issues with expertise and savvy; no other source can provide the in-depth news, data and analysis of the financial services industry like American Banker.

Please take a moment to return the attached invoice along with your payment in the postage paid envelope provided. If you prefer, you can charge your subscription by completing your credit card information on the invoice below and faxing to us at (212) 252-5216 or by calling us at (800) 221-1809.

We look forward to hearing from you.

Sincerely,
John Crewe
John Crewe
Circulation Sales Director

*** For proper payment processing, the invoice number must be referenced on the ACH wire instruction ***

Order Date	Order	Sub Total	Payment Due On Receipt**
July 21, 2003	3265344	\$495.00	\$495.00
Account	1029103	Tax	\$0.00
Invoice	2114173	Term 52 Copies 1	Postage \$0.00
Effort	6	Expires December 13, 2004	Other Charges \$0.00
			Total Due \$495.00

Multipub Invoice 3.8
File Edit Invoicing Codes Report Help

Print Preview

Individual Subscriber Invoices with 1 Line Item Form 001
Report Designer - multipubsingle1.frx - Page 2

Single Line Invoice Count: 140

Product	Ordernum	Subnum	Lastname
AB	3263745	2183	DOMINGER
AB	3262854	223421	MENZENHILL
AB	3263893	223445	MEYER
AB	3263746	4968	SARDALI
AB	3263893	223447	KAUFMAN
AB	3262849	201802	KALSCHEUER
AB	3263735	5687	BLANK
AB	3263907	223493	ELGARIS
AB	3263849	223673	MADEFAZO
AB	3263846	223674	HASHIMOTO
AB	3263848	2018154	MCCORMACK
AB	3263847	2018254	SHARP
AB	3263864	223256	MERCER
AB	3269626	223283	SCHWEG
AB	3269880	223249	CAMPBELL
AB	3269869	223264	TRAVASOLA

AMERICAN BANKER
THE FINANCIAL SERVICES DAILY
Thomson Media
One State Street Plaza
27th Floor
New York, NY 10004

Subscription Invoice
American Banker / American Banker

Order Date November 03, 2003
Account 2233676
Invoice 2122468
Effort 1

****Payment Due On Receipt****
Total Due \$0.00

Please Remit To:
Thomson Media
PO Box 4634
Chicago IL 60680

Dear Maria,

Thank you for subscribing to American Banker - The Financial Services Daily. We are confident that our coverage provides you and your associates with valuable information, keeping you well informed of developments in the financial services industry. From mergers and acquisitions to strategic marketing initiatives to high-tech ventures and small business banking, American Banker is the definitive source of who's who, what's hot and what's happening in the financial services industry.

In order to ensure continued service, please take a moment to return the attached invoice with your payment in the postage paid envelope provided. If you prefer, you may charge your subscription by completing your credit card information on the invoice below and faxing to us at (212) 252-5216 or by calling us at (800) 221-1809.

If you have any questions or comments about your subscription, please call (800) 221-1809 or e-mail absubscribe@thomsonmedia.com. Thank you again for subscribing to American Banker - The Financial Services Daily.

Sincerely,
John Crewe
John Crewe
Circulation Sales Director

*** For proper payment processing, the invoice number must be referenced on the ACH wire instruction ***

Order Date	Order	Sub Total	Payment Due On Receipt**
November 03, 2003	3263947	\$495.00	\$495.00
Account	2233676	Tax	\$0.00
Invoice	2122468	Term 52 Copies 1	Postage \$0.00
Effort	1	Expires October 25, 2004	Other Charges \$0.00
			Your Payment \$495.00
			Total Due \$0.00

Maria Calero
Banco Santander Puerto Rico
P O Box 362589
San Juan PR 00936 2589

AMERICAN BANKER / American Banker Online

Check Enclosed Bill My Credit Card American Express Discover Visa
 Account Citicard Club MasterCard

CW2 See the last page please use the options you wish to use or contact member support center

Two samples of the resulting letters

MS Word look-and-feel, but much faster than mail merge

Collections – Real-Time Aging

Full Aging Report in less than 20 seconds, built from transactions up

National Account Manager (Salesperson) for Moody's does not want collections people calling his hefty client and upsetting him, so in this case has substituted his own name as the A/P contact

Interactive Aging Based on Multipub's Data - Group Subscriptions Form 001

Multipub Group Aging 47 of 300

Product Contract Firm Contact Bill To Number

GO!

Firm	Contact	State	Coun	Totaldue	Currentdu	Over30	Over60	Over90	Over120	Billto
Concorde Group	MICHAEL LEVINSON	NY	<None>	438.07	0.00	0.00	0.00	0.00	438.07	1500355
M R Beal	KATRICE LITTLE -SIMO	NY	<None>	302.75	0.00	0.00	0.00	0.00	302.75	1466509
THE Green Point Savings Bank	MARGARET LESTER	NY	<None>	495.00	0.00	0.00	0.00	0.00	495.00	1876
Glens Falls National Bank	THOMAS L HOY	NY	<None>	895.00	0.00	0.00	0.00	0.00	895.00	2251
Next Estate Communications	ACCOUNTS PAYABLE	CA	<None>	525.00	0.00	0.00	0.00	0.00	525.00	1498037
Automated Financial Systems	JEANNE ANDERSON	PA	<None>	1790.00	0.00	0.00	0.00	0.00	1790.00	4006
Texas Dept OF Banking	ACCOUNTING	TX	<None>	5370.00	0.00	0.00	0.00	0.00	5370.00	4254
Shearman & Sterling	WESLEY TOM	NY	<None>	25970.00	0.00	0.00	0.00	0.00	25970.00	1500978
Bank OF NEW York	TOM MASTRO	NY	<None>	4475.00	0.00	0.00	0.00	0.00	4475.00	3888
Core Data Resources	TODD CLARK	TX	<None>	1001.31	0.00	0.00	0.00	0.00	1001.31	1468829
THE Bond Buyer	BILL BANEKY	NY	<None>	43866.38	0.00	0.00	0.00	0.00	43866.38	547
Moody's Investors Svcs	MELISSA HEMAN	NY	<None>	3704.84	0.00	0.00	0.00	0.00	3704.84	1006
U.S. Bank Com Trust Services	ANGELA BECK	MD	<None>	9219.75	0.00	0.00	0.00	0.00	9219.75	1259187

St	Ordernum	Lastname	Firstname	Firm	Prod	Ln	Totalamt	Eff	Invoice	Orddt	A/P Contact Info
01	3121716	FARRELL	DENNIS	Moody S	BB	1	1387.62	0	2105028	2003/04/14	Phone: 2125537107 Fax: 1 STATE STREET PLAZA 27TH FLOOR NEW YORK NY 10004
01	3175600	FARRELL	DENNIS	Moody S	BBO	1	302.75	2	2107244	2003/05/13	
01	3293826	DAMUTZ	TED	Moody's Investor Servi	BA	2	200.00	1	2122365	2003/10/31	
01	3293826	DAMUTZ	TED	Moody's Investor Servi	BBO	1	1650.00	1	2122365	2003/10/31	
01	3293827	KURTZ	KEN	Moody's Investor Svcs	BA	2	200.00	1	2122365	2003/10/31	
01	3293827	KURTZ	KEN	Moody's Investor Svcs	BBO	1	1650.00	1	2122365	2003/10/31	
01	3293828	SUSSMAN	GAIL	Moody's Investor Svcs	BA	2	200.00	1	2122365	2003/10/31	
01	3293828	SUSSMAN	GAIL	Moody's Investor Svcs	BBO	1	1650.00	1	2122365	2003/10/31	
01	3293829	WILLIS	HEATHER	Moody's Investors Svcs	BA	2	200.00	1	2122365	2003/10/31	
01	3293829	WILLIS	HEATHER	Moody's Investors Svcs	BBO	1	1650.00	1	2122365	2003/10/31	
01	3293830	BENTON	DOUG	Moody's Investors Svcs	BA	2	216.50	1	2122365	2003/10/31	
01	3293830	BENTON	DOUG	Moody's Investors Svcs	BBO	1	1786.13	1	2122365	2003/10/31	
01	3293830	BENTON	DOUG	Moody's Investors Svcs	BBO	1	1786.13	1	2122365	2003/10/31	
01	3293830	BENTON	DOUG	Moody's Investors Svcs	BBO	1	1786.13	1	2122365	2003/10/31	

All outstanding invoices by customer

Accounts Payable Contact Info

Who owes money? Find out in seconds and call them

Collections - Statements

Basically a combination of aging and invoicing. Included to show how seamlessly concepts in the ELAG universe can be combined and recombined, and how recognizable most people find these layouts, even on first viewing.

The screenshot shows a software interface with a list of advertisers on the left and a preview of an advertiser statement on the right. The advertiser list includes names like 'Mc Donald Computer Corporati', 'Wyatt, Tarrant & Combs', and 'Fidelity Information Service QAO Met'. The statement preview is for 'AMERICAN BANKER' and includes a table of aging and an 'Outstanding Invoice Detail' table.

Name	Pub	Account	Totaldue	Currentdue	Over30	Over60	Over90	Over120	Over150	Over180
Mc Donald Computer Corporati	MIBG	9050005	75.00	0.00	0.00	0.00	0.00	0.00	0.00	75.00
Wyatt, Tarrant & Combs	BB	53711005	880.00	0.00	0.00	0.00	0.00	0.00	0.00	880.00
Real Data Inc.	MIBG	89211006	150.00	0.00	0.00	0.00	0.00	0.00	0.00	150.00
Bank of Oklahoma, Tulsa	DIS	73430000								
World Net Capital Corporatio	MIBG	2001005								
Fidelity Information Service QAO Met	BTN	38000001								
Alphablox Corporation	DMR	62701004								
Xcel Energy	FCC	32031005								
Fiserv Securities, Inc.	USB	99440003								
Community Educators Credit U	CUJ	20031001								
Fiserv C S WJ, Inc.	NMN	56721000								
Fiserv C S WJ, Inc.	ON	56721000								
State Of Nevada Treas Office	BB	15100002								
Bankers Trust Company - Iowa	FCC	15430004								
Standard Investment Managemen	ISR	66670005								

Pub	Invoicedate	
BTN	02/01/2003	1231
BTN	03/01/2003	1258
BTN	04/01/2003	1285
BTN	05/16/2003	1312
BTN	06/17/2003	1350
BTN	07/23/2003	1382
BTN	08/19/2003	1403
BTN	09/01/2003	1435
BTN	10/01/2003	1467
FSM	01/01/2001	548
FSM	02/01/2002	853
FSM	03/01/2000	217
FSM	03/01/2001	608

Report Designer - admarcadvstatement.frx - Page 1

AMERICAN BANKER THE FINANCIAL SERVICES DAILY

Thomson Media
11 Penn Plaza, 17th Floor
New York, NY 10001
(212) 631-1414

THOMSON

American Banker Advertiser Statement

Customer: AD73651001

AIG
Accounts Payable
2919 Allen Parkway
L6-80
Houston, TX 77019

Current	Over 30	Over 60	Over 90	Over 120	Total Due
\$0.00	\$0.00	\$0.00	\$0.00	\$34,200.00	\$34,200.00

Outstanding Invoice Detail

Invoice	Invoice Date	Issue	Amount	Paid	Code	Outstanding
142897001	09/09/2003	09/09/2003	\$3,800.00	\$0.00	ADVS	\$3,800.00
142897002	09/09/2003	09/09/2003	\$3,800.00	\$0.00	ADVS	\$3,800.00
143629001	09/23/2003	09/23/2003	\$3,800.00	\$0.00	ADVS	\$3,800.00
143629002	09/23/2003	09/23/2003	\$3,800.00	\$0.00	ADVS	\$3,800.00
145321001	10/07/2003	10/07/2003	\$3,800.00	\$0.00	ADVS	\$3,800.00
145321002	10/07/2003	10/07/2003	\$3,800.00	\$0.00	ADVS	\$3,800.00
147013001	10/21/2003	10/21/2003	\$3,800.00	\$0.00	ADVS	\$3,800.00
147013002	10/21/2003	10/21/2003	\$3,800.00	\$0.00	ADVS	\$3,800.00
147942001	11/04/2003	11/04/2003	\$3,800.00	\$0.00	ADVS	\$3,800.00

Instant previewing of statements, in alphabetical order by advertiser. Statements to advertising agencies have **Advertiser** listed in invoice detail.

Or remind them on paper

Shipping Logistics – Product Distribution and Bundling

This client realized that shippers vary in efficiency and price according to: destination, weight, and batch size. This sub-system creates files destined to each shipper's PC (they did not allow direct connections when this screen was created)

Before this screen reduced it to seconds, this process took three to five man-days for a 2000-3000 order 'major release'

Major Release Shipping File Output Form 001

Count 7 of 31 Import Ship File Output Path \\webberii\fulfill\starfishtransfer\TFP\me

Subnum	Contact	Firm	Addr1	City	State	Zip	Coun	Copies	Deliv	Postissue	Prod	Ordernum
410847	Brad Hill	E-Z Money Check C	4654 Dodge St	Omaha	NE	68132	<None>	1	UPSR ?		AFDJ	8688050
423524	Mary Mills	Bank of Texas	5320 Bellaire	Bellaire	TX	77402	<None>	1	UPSR ?		ADTXS	8688036
211643	Clayton Forbes	Imperial Holly Corpor	8016 Highway 90A	Sugar Land	TX	77478	<None>	1	UPSR ?		ACHS	8688047
423531	Kathleen Miller	Austin Telco FCU	8929 Shoal Creek Blv	Austin	TX	78757	<None>	1	UPSR ?		KEYS	8688066
399661	Toni Nguyen	Wescom CU	123 S Marengo Ave	Pasadena	CA	91101	<None>	1	UPSR ?		KEYS	8688065
399661	Toni Nguyen	Wescom CU	123 S Marengo Ave	Pasadena	CA	91101	<None>	1	UPSR ?		KEYR	8688065
252510	Gail Davis	First State Bank	3 Main Street	Canisteo	NY	14823	<None>	1	web ?		326SV	8688087
423489	Linda Grimm	Humboldt Merchant S	2440 6th Street	Eureka	CA	95501	<None>	1	web ?		326SV	8688086
423150	Chris Schofield	Priority Funding	261 Main St	Northborough	MA	01532	<None>	1	ups2		MLEL	8688089
423533	Victor Apa	Victor Apa & Associa	40 King Street W	Toronto	ON	M5H3Y2	CAN	1	UPSR ?		NAFS	8688068
423525	Dorothy Savarese	The Cape Cod Five	19 West Road	Orleans	MA	02653	<None>	2	UPSR ?		ADNES	8688037
423529	Lani Bodlovick	Nationwide Payment	400 US Route 1	Falmouth	ME	04105	<None>	1	UPSR ?		KEYS	8688053
423548	William Lewis	The Austin Co	12725 Morris Rd	Alpharetta	GA	30004	<None>	1	UPSR ?		AFDD6	8688107

DHL1Major20080519.txt	DHL Intl	1	UPS2Major20080519.txt	UPS2	10	B		
PeruMajor20080519.txt	Peru	0	QuebecorMajor20080519.txt	Quebecor	1	B		
ItalyMajor20080519.txt	Italy	0	PortCityMajor20080519.txt	Port City Press	1	B		
CanadaMajor20080519.txt	Canada	1	WestMajor20080519.txt	West	6	B		
FedExMajor20080519.txt	FedEx	0	POBoxMajor20080519.txt	Po Box Major	0			
\\webberii\fulfill\starfishtransfer\TFP\me	Electronic	3			0	4	1	1

Create All Files Listed Above

Bundling is the practice of looking up quantity per box by product, and then creating 1 row in the output file for every box of product (the shipper requires this to print bar-coded labels)

Saves money shipping products

Browser Only – Web Clients – ELAG Application Look and Feel

ELAG recommends Citrix Metaframe to deploy its apps over the Web. It has become more affordable, and it is fast, reliable and secure. There is only a 10-15% performance degradation when comparing to internal network speeds, because Citrix servers remain within the customer's firewall. This is basically unbeatable for deployment on the web if the customer expects data throughput consistent with internal benchmarks, but from any workstation worldwide without a VPN.

This is a PHP-HTML version of the ELAG look and feel. Limitations of the web and the verbosity of HTML combine to make this a slower, less reliable alternative than Windows/Citrix, but since the interface is nearly identical, this extranet solution requires no re-training etc.

The screenshot displays the 'Merchant' application interface. At the top, there are buttons for 'Add', 'Edit', 'Save', 'Cancel', and 'Delete', along with a 'GO!' button and a search field containing '13377 of 16701'. Below this is a table with columns: Merchant Name or DBA, Portfolio, Contact First, Contact Last, Zip Codes, States/Countries, and Lead Status. A search filter is set to 'a*.b*.c*'. Below the table are fields for 'Bank or Branch', 'Tax Id', 'Annual Vol Range (000)', 'Rep Name', and 'Business Type'. A 'Search In' dropdown is set to 'All', with buttons for 'MCC', 'Class', and 'Free'. The main table has columns: Fullname, MCC, Firstname, YearVol, and AvgTik. The data includes entries like 'Christiansen And Associates', 'Christie Institute', 'Christie, Robin', 'Christina Galaris', 'Christina K Lebovitz Phd', 'Christina Lowe', 'Christina Winters', 'Christine', 'Christine A. Sanchez, Amanda's Co', 'Christine A.davis Entp.', 'Christine Ann Dahm', 'Christine Beans Home Business Syste', 'Christine Bryant', 'Christine Carrizoza', and 'Christine Faes'. The 'Christine Beans Home Business Syste' row is highlighted. To the right of the table are navigation buttons labeled 'A' through 'H'. At the bottom of the table are buttons for 'first', 'prev 15', percentage filters (20, 40, 60, 80), 'next 15', and 'last'. Below the table is a tabbed menu with options: 'Basic Info', 'Contact', 'Notes', 'Prospect Pipeline', 'Rates & Pricing', 'Terminal', 'Signing', and 'Correspondence Log'.

There will not be a scroll-bar

Available on every web computer on the planet

Browser Only – Web Clients – Classic Web App

NYC.com Real Estate
Properties for Sale in Manhattan
Listings 1 - 10 of 36

Mortgage Payment: Term: 30 years, Rate: 6%, Deposit: 10%

Refine Search: Page 1 | 12 | 16

COMPARE CHECKED	RED MAP	WATER FRONT	WATERFRONT	WATERFRONT	WATERFRONT
Price	Bedrooms	Bathrooms	Date Listed		
	137 Duane Street PH Church & West Broadway, Battery Park Listed 45 weeks ago CONTACT: Charles Hawkins at 212-381-6512	Condo	\$8,364,000	6 Bedrooms	5.5 Bathrooms
	7 Hubert Street Hudson & Collister, Battery Park Listed 11 weeks ago CONTACT: Richard Orenstein at 212-381-4243	Condo	\$6,695,000	4 Bedrooms	4 Bathrooms
	137 Duane Street 3A Church & West Broadway, Battery Park Listed 4 weeks ago CONTACT: Charles Hawkins at 212-381-6512	Condo	\$6,597,000	3 Bedrooms	3.5 Bathrooms
	21 Jay Street Greenwich & Staple Street, Battery Park Listed 26 weeks ago CONTACT: Alan Pfeifer at 212-381-6585	Condo	\$6,495,000	3 Bedrooms	3.5 Bathrooms
	519 Broadway 2ND Spring Street & Prince St, Bowery Listed 68 weeks ago CONTACT: Richard Orenstein at 212-381-4243	Co-op	\$5,500,000	3 Bedrooms	3 Bathrooms
	189 Lafayette Street Bohème & Spring, Bowery	Condo	\$5,250,000	8 Rooms	

Return to Search Results
Property Comparison

Map Satellite Hybrid

7 Hubert Street
Asking Price: \$6,695,000
Mortgage Print: \$36,125
Rooms: 8
Beds: 4
Baths: 4

137 Duane Street	137 Duane Street	21 Jay Street	7 Hubert Street
Church & West Broadway Battery Park	Church & West Broadway Battery Park	Greenwich & Staple Street Battery Park	Hudson & Collister Battery Park
Web ID: 1141541	Web ID: 1141543	Web ID: 1031657	Web ID: 620298
Price: \$6,597,000	Price: \$8,364,000	Price: \$6,495,000	Price: \$6,695,000
Mortgage Print: \$35,000	Mortgage Print: \$45,131	Mortgage Print: \$35,046	Mortgage Print: \$36,125
Maintenance: \$2,483	Maintenance: \$2,684	Maintenance: \$1,960	Maintenance: \$2,526
Tax: \$1,933	Tax: \$2,828	Tax: \$1,405	Tax: \$200
Condo	Condo	Condo	Condo
Beds: 3	Beds: 6	Beds: 3	Beds: 4
Baths: 3.5	Baths: 5.5	Baths: 3.5	Baths: 4
Rooms: 4	Rooms: 8	Rooms: 6	Rooms: 8
Units: 19	Units: 19	Units: 33	Units: 8
Area: 6	Area: 6	Area: 7	Area: 15
Floors: 6	Floors: 6	Floors: 7	Floors: 15
Built: 1963	Built: 1963	Built: 1890	Built: 2003

Amenities

NYC.com Real Estate Search Results - Microsoft Internet Explorer

137 Duane Street PH
Church & West Broadway, Battery Park
Listed 45 weeks ago
CONTACT: Charles Hawkins at 212-381-6512

Condo
6 Bedrooms
5.5 Bathrooms

Listing Details

Web ID: 1141543
Price: \$8,364,000
Tax: \$2,828
Mortgage Print: \$45,131
Property Type: Condo

Property Information

Beds: 6
Baths: 5.5
Rooms: 8
Units: 19
Floors: 6
Built: 1963

Amenities

Washer-Dryer
Pre-Vier
Tense
Elevator

THIS IS WHERE DREAMS COME TRUE!
Beautiful pre-war building with one of Tribeca's most prestigious addresses... DUANE STREET, where the rich and famous live and dine. A breathtaking and PALATABLE LEFT FEELINGS... But must be seen to be believed! Spectacular Marble Bottom Suite with woodburning fireplace, marble Terrace, and granite Bath. There are 4 additional Bedrooms, 4.5 additional Baths and an enormous Family Room with another Terrace. The eight Puggipoli kitchen has double stainless steel full-size refrigerator, double Male wall ovens, and a perfect entertainment island with wine cooler plus another sink and refrigerator. This home epitomizes the art of gracious entertaining with formal dining space, open living area with woodburning fireplace and Terrace access with approx. 5,000 SF interior, 1,700 SF of exterior space, and a world class location. It is one of those NYC first residences.

Brings function-packed concepts to classic web sites